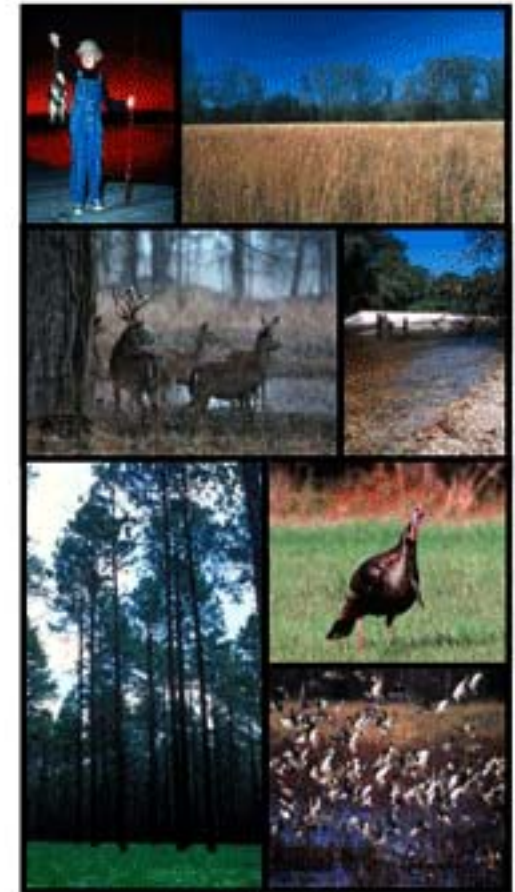


Conservation Easement Workshop

"A Practical Guide to Planning, Development & Implementation"



Photos by Michael Kelly

February 15, 2007
Naval Air Station Meridian
Meridian, Mississippi



Qualifications of Commander Henry Coates

Commander Coates graduated from McNeese State University in 1984 with a degree in Chemical Engineering and joined the Navy in 1986 while attending Graduate School at the University of New Orleans. He was commissioned and in November 1987 earned his "Wings of Gold" as a Naval Aviator. He has served in helicopters in the Philippines; San Diego; New Orleans; Norfolk; Virginia; Sigonella, Sicily; the Arabian Gulf, Mediterranean and Adriatic Seas; and Pensacola, Florida. Commander Coates assumed the duties of Executive Officer of Naval Air Station, Meridian, Mississippi in January 2004.

Qualifications of Mr. Daniel Coggin

Daniel holds a Bachelor of Science degree in Forestry with a Wildlife Management Option and a Master of Science degree in Wildlife Ecology, both from Mississippi State University. He is a Certified Wildlife Biologist with The Wildlife Society and a Registered Forester in the State of Mississippi. Daniel previously worked as a Wildlife Biologist on the Forest Stewardship Program in Florida and more recently as a District Wildlife Biologist with the Mississippi Department of Wildlife, Fisheries & Parks. Currently, Daniel serves as a Field Biologist and Forester with Wildlife Mississippi and is Director of the Mississippi Land Trust.

Qualifications of Mr. Jim Copeland

Jim has been a Forester at NAS Meridian for 18 years. He graduated from Virginia Tech in 1981 with a BS degree in Forestry and Wildlife. A recent challenge has been cleaning up \$600,000 in Hurricane Katrina downed timber on the base and completing the cleanup with prescribed fires on weekends to prepare for replanting.

Qualifications of Mr. Bob Griffin

Bob Griffin is a professional natural resource manager with more than 37 years of experience working with the public and landowners. He is a Registered Forester in Mississippi and a Certified Wildlife Biologist by The Wildlife Society. Bob has BS and MS degrees in forestry/wildlife from Mississippi State University. Bob's passion is helping people realize their wildlife management goals through a sound approach. In addition to working with landowners on comprehensive wildlife management programs, he has expanded his work to include consultation with conservation easements, especially in the development of baseline reports.

Qualifications of Mr. Gerald Barber, IAAO, ASLA

Gerald Barber is the elected Tax Assessor of Madison County, and is a certified general and residential appraiser, landscape architect and real estate broker. Gerald and his partner Jack K. Mann, MAI, CRE, have over 41 years of combined experience in conservation easement appraisals. He is an avid conservationist and sportsman, and has been an active volunteer since his undergraduate days at Mississippi State University. Gerald is the only Mississippian ever-elected chairman of the National Wildlife Federation, and served on their board from 1990-2002.

Qualifications of Mr. Alan Webb, CPA

In 1994 Alan joined Rea, Shaw, Giffin & Stuart. Alan received both his Bachelor of Science degree in Business Administration with a major in Accounting in 1991 and his Master of Accountancy degree with an emphasis in taxation in 1993 from Auburn University. Alan earned his CPA designation in January 1996 and was admitted as a partner on the tax staff in 2003. Alan holds current memberships in the American Institute of Certified Public Accountants and the Alabama Society of Certified Public Accountants. Currently, Alan is involved in helping the community through a community development group called Leadership Lauderdale. He enjoys a wide range of outdoor activities.

Sponsors:

Wildlife Mississippi
Mississippi Land Trust
Naval Air Station Meridian
Griffin Wildlife Services
Barber and Mann, Inc.
Rea, Shaw, Giffin and Stuart

Directions to Naval Air Station Meridian



As you approach the gate, dim your headlights and stop for the guards. Leave all weapons, including guns and knives, at home. Bring your driver's license, registration tag receipt, and proof of car insurance and have them handy for the guard. At the front gate go straight on Rosenbaum Avenue to the stoplight and turn left on Fuller Road. Go past the lakes on the left to the three story Combined Bachelor's Quarters (CBQ) building at the end of the paved road on the left.



For more information on the workshop and detailed directions to Naval Air Station Meridian, go to

www.misslandtrust.org

Conservation Easement Workshop

"A Practical Guide to Planning, Development & Implementation"



PURPOSE.

To understand conservation easements and their financial benefits under Internal Revenue Service Code Sections 170 and 2031, including the 2006 amendment.



WHO SHOULD ATTEND?

Owners of land adjacent to and in close proximity to Naval Air Station Meridian, Joe Williams Field (Bravo Field), the bombing range and their legal and tax advisors.



WHERE?

Naval Air Station Meridian
Combined Bachelor's Quarters (CBQ) Building
Meridian, Mississippi
(601) 604-4968



AGENDA

February 15, 2007

6:00 p.m.—9:00 p.m.

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| 6:00-6:05 | Registration |
| 6:05-6:10 | Welcome, Commander Henry Coates |
| 6:10-6:35 | Getting Started: An Overview of Conservation Easements, Their Use and Application, Daniel Coggin |
| 6:35-6:50 | Why Conservation Easements are Important to the Navy, Jim Copeland |
| 6:50-7:05 | Preparation of the Conservation Easement, Daniel Coggin |
| 7:05-7:25 | Baseline Documentation, Bob Griffin |
| 7:25-7:35 | Break |
| 7:35-8:00 | How Conservation Easements Are Valued: A Before and After Appraisal Approach, Gerald Barber |
| 8:00-8:20 | Easement Conveyance, Monitoring and Compliance, Daniel Coggin |
| 8:20-8:45 | Estate/Tax Planning and Tax Preparation, Alan Webb |
| 8:45-9:00 | Wrap Up/Questions |